



### HAND PICKED WITH EXTRA CARE



Olives are harvested in autumn and winter. More specifically, green olives are picked at the end of September until October. Black olives are picked from the middle of October until the end of November. Kalamata olives are collected from the middle of November until the end of December or early January.

Olives are naturally bitter fruits that are typically subjected to fermentation or cured with lye or brine to make them more palatable.

All olives are allowed to ferment before being packed in a brine solution.

Olives can also be flavored by soaking them in various marinades, or removing the pit and stuffing them.

#### **QUALITY ASSURANCE, R&D**

Certifications according to:

ISO 22000:2005

IFS

**BRC** 

# **Size of olive** A commonly used classification is the following:

| ATLAS          | 70-90   | JUMBO       | 181-200 |
|----------------|---------|-------------|---------|
| SUPER MAMMOUTH | 91-100  | EXTRA LARGE | 201-230 |
| MAMMOUTH       | 101-110 | LARGE       | 231-260 |
| SUPER COLOSSAL | 111-120 | SUPERIOR    | 261-290 |
| COLOSSAL       | 121-140 | BRILLIANT   | 291-320 |
| GIANTS         | 141-160 | FINE        | 321-350 |
| EXTRA JUMBO    | 161-180 | BULLETS     | 351-380 |



**TASTY** 

**NATURAL** 

**NUTRITIVE** 

**HEALTHY** 

**MEDITERRANEAN** 



READY TO ENJOY





#### The Green Chalkidiki Olive

Green Halkidiki olives are grown in the peninsula of Halkidiki region of Northern Greece. The deep blue of the Aegean Sea, the bright sun and the fertile Greek land created these impressive and tasty table olives.



#### The Kalamata Olive

The world famous Kalamata olives with brownish-black color and characteristic "almond" shape have a unique and splendid taste from all other olive varieties of the world. The Kalamata olives grow only in specific regions of Greece and they are considered a special product. Kalamata olives are produced using traditional lactic acid fermentation, with no colouring added during the process.



#### The Conservolea Olive (Green & Black)

Conservolea olives are grown in various places in Greece, mainly in Central and West Greece (Agrinio, Amfissa, Arta, Lamia, Pilio). They are also called Amfissa or round olives (Olea europaea var. Rotund) usually named after the place they are grown. Their shape is quite round and their characteristic is their color variation from green, "blonde" to black, according to their maturity.

Both, black and green olives are particulary known in Greece for their strong flavor.







# ENJOY THE FAMOUS GREEK OLIVES.







# PROCESSING INDUSTRY IN GREECE INTERCOMM FOODS S.A., founded in 1990, is located in the low Thessalian district of Larissa in Central

INTERCOMM FOODS S.A., founded in 1990, is located in the low Thessalian district of Larissa, in Central Greece and is one of the leading Greek exports companies. The company has strong experience in PRIVATE LABEL products, while developing in parallel its main brand DELPHI.

The company's headquarters, warehouse and production facilities cover an area of approximately 160.000m<sup>2</sup>.

There are two factories divisions, the OLIVE factory and the FRUIT factory.

In 1999, the company performed a large investment in the field of olives, with modern installations and state-of-the-art equipment. Through this investment, Intercomm has succeeded to become a leader olive processing company in Greece, with the highest standards, gaining more and more the recognition of the table olives market worldwide.

Intercomm is also a leader in ASEPTIC fruit, supplying peach and apricot to top Clients all over the world and satisfying all quality requirements.

# INTERCOMM FOODS

#### Intercomm Foods SA

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OLIVES SECTOR olivesales@intercomm.gr FRUIT SECTOR fruitsales@intercomm.gr

www.intercomm.gr

#### **SOCIAL RESPONSIBILITY**



1MW photovoltaic panel isntallation



SEDEX member

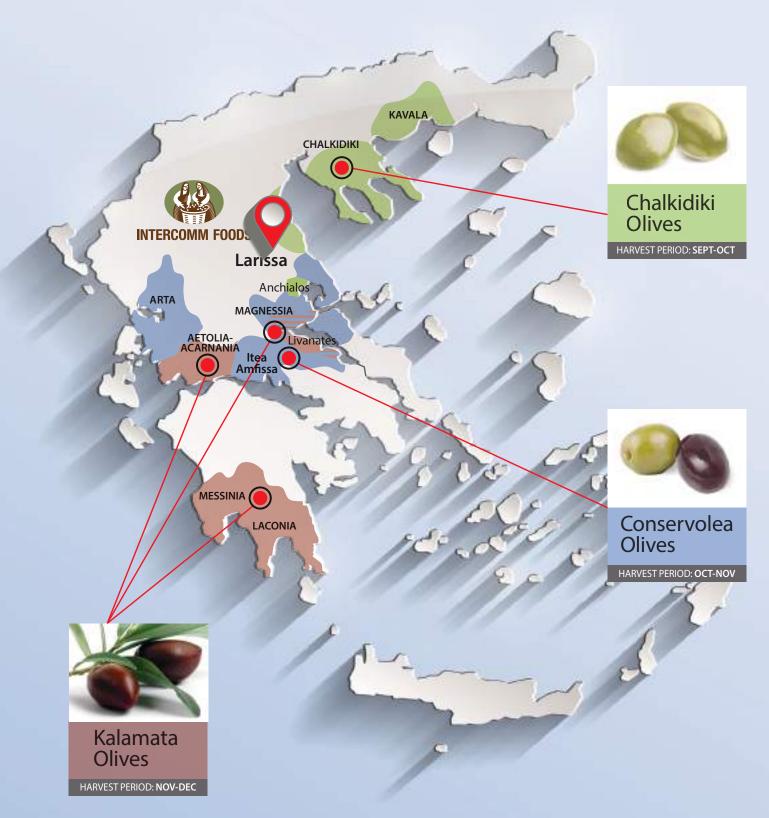


Recycling



Waste water treatment



























314ml







282ml











































212ml 370ml

















500ml

720ml

# Retail packages

We pack our olives in any type of glass jars (125ml - 3.7lt).









1000ml

1062ml







# Retail packages

| PACKAGE                                | DRAIN<br>WEIG<br>(who               | HT WEIG | HT NEI             | GROSS<br>WEIGHT  | PALLET<br>DIMENSIONS | UNITS /<br>TRAY | TRAYS /<br>LAYER | LAYERS /<br>PALLET | TRAYS /<br>PALLET | PALLET<br>HEIGHT<br>(cm) | PALLET<br>WEIGHT<br>(kg) |
|--|-------------------------------------|---------|--------------------|------------------|----------------------|-----------------|------------------|--------------------|-------------------|--------------------------|--------------------------|
| 212ml Glass                            | Jar 190                             | g 190   | 1                  | 350g             | 0.80X1.20m           | 12              | 16               | 15                 | 240               | 145                      | 1050                     |
|  | 5 Jai 190                           | 9 170   | 3                  | 330g             | 1.00X1.20m           | 12              | 18               | 15                 | 270               | 145                      | 1170                     |
| 282ml Glas                             | Jar 230                             | g 230   | 1                  | 400g             | 0.80X1.20m           | 12              | 9                | 20                 | 180               | 147                      | 900                      |
| ZOZIIII GIGS:                          | 5 Jai 230                           | y 250   | 9                  | <del>1</del> 009 | 1.00X1.20m           | 12              | 14               | 20                 | 280               | 147                      | 1380                     |
| 314ml Glass                            | Jar 180                             | g 1450  | g 290g             | 470g             | 0.80X1.20m           | 12              | 13               | 10                 | 130               | 132                      | 760                      |
| 5 14iiii dias                          | 5 Jai 100                           | y ito   | g 270g             | 4709             | 1.00X1.20m           | 12              | 17               | 10                 | 170               | 132                      | 990                      |
| 370ml Glass                            | <b>Oml Glass Jar</b> 200g 185g 350g | g 350g  | 575g               | 0.80X1.20m       | 12                   | 13              | 10               | 130                | 155               | 940                      |                          |
| 57 Offit Glass                         | 5 Jai 200                           | y 105   | g 330g             | 373g             | 1.00X1.20m           | 12              | 17               | 10                 | 170               | 155                      | 1210                     |
| 500ml Glass                            | Jar 285                             | g 240   | g 480g             | 775g             | 0.80X1.20m           | 12              | 13               | 8                  | 104               | 150                      | 1000                     |
| Journal dias:                          | 5 Jai 203                           | y 270   | g <del>1</del> 009 | 773g             | 1.00X1.20m           | 12              | 17               | 8                  | 136               | 150                      | 1300                     |
| 720ml Glass                            | Jar 400                             | g 340   | g 680g             | 1040g            | 0.80X1.20m           | 12              | 9                | 9                  | 81                | 150                      | 1050                     |
| /ZVIIII Glas:                          | Jai Too                             | y 540   | g 000g             | 10409            | 1.00X1.20m           | 12              | 10               | 9                  | 90                | 150                      | 1165                     |
| 7 1000ml Gla                           | ss Jar 595                          | q 480   | 980g               | 1400g            | 0.80X1.20m           | 6               | 16               | 6                  | 96                | 125                      | 840                      |
|  | 33 Jai 373                          | y +00   | g 200g             | 14009            | 1.00X1.20m           | 6               | 18               | 6                  | 108               | 125                      | 940                      |
| 1062ml Gla                             | ss Jar 640                          | g 575   | g 1000g            | 1570g            | 0.80X1.20m           | 6               | 9                | 8                  | 72                | 155                      | 880                      |
|  | 33 Jai 070                          | y 3/3!  | j 1000g            | 15709            | 1.00X1.20m           | 6               | 10               | 9                  | 90                | 145                      | 880                      |
| 77 ——————————————————————————————————— | Glass Jar 950g 900                  | g 900   | g 1600g            | 2330g            | 0.80X1.20m           | 6               | 6                | 7                  | 42                | 126                      | 800                      |
| 5 17001111 dia                         | 33 Jai 730                          | y 200   | y 1000g            | 2330 <u>y</u>    | 1.00X1.20m           | 6               | 7                | 9                  | 63                | 252                      | 920                      |

#### Delphi 212ml Glass Jar

Green olives paste Kalamata olives paste Black olives paste

#### Delphi 282ml Glass Jar

**Bruschetta olives Bruchetta Pepper Bruschetta SDT** 

#### Delphi 314ml Glass Jar

- Green whole olives
- Green whole marinated olives
- Green olives stuffed with garlic & jalapeno
- Green olives stuffed with pepper & jalapeno
- Kalamata whole olives
- Kalamata whole marinated olives
- Mix whole marinated olives in SFO

#### Delphi 314ml Glass Jar (Bio)

- Green organic whole olives
- Kalamata organic whole olives
- Green olives stuffed natural pepper

#### Delphi 314ml Glass Jar

- Green whole olives
- Green pitted olives
- Green stuffed with lemon paste
- Black oxidised whole olives
- Black oxidised pitted olives

#### Delphi 370ml Glass Jar

- Green whole olives
- Green pitted olives
- Green olives stuffed with pepper paste
- Green olives stuffed with almond
- Green olives stuffed with garlic
- Green olives stuffed with sundried tomatoes
- Green olives stuffed with jalapeno
- Green olives stuffed with gerkins 0
- Green olives stuffed with lemon paste
- Green olives stuffed with piri piri 0
- Kalamata olives
- Kalamata pitted olives (in brine)
- Kalamata dried olives (without brine)
- **Black natural olives**
- Black dried olives (in brine) **Green Peppers**

#### Sundried tomatoes in sunflower oil

#### Easy Open 425ml Tin Can

- Green whole olives
- Green pitted olives
- Black oxidised whole olives
- Black oxidised pitted olives

#### Easy Open 850ml Tin Can

- Green whole olives
- Green pitted olives
- **Green sliced olives**
- Kalamata whole olives
- Black oxidised whole olives
- Black oxidised pitted olives

#### Delphi 500ml Glass Jar

Green olives stuffed with lemon and coriander

#### **Delphi 500ml Glass Jar (Monastery)**

- Green whole olives
- Kalamata whole olives
- Black oxidised whole olives

#### Delphi 720ml Glass Jar

- Green whole olives
- Green pitted olives
- Kalamata whole olives
- Black oxidised whole olives
- Black oxidised pitted olives

#### Delphi 1000ml Glass Jar

Green olive paste

Bruschetta roasted red pepper

#### Delphi Orcio 1062ml Glass Jar

- Green pitted olives
- Kalamata whole olives
- Black oxidised pitted olives
- Mix whole marinated olives

#### Delphi 2000ml Glass Jar

Sundried tomatoes in sunflower oil

whole



stuffed sliced







# **DELPHI** BRAND









30g







60g







150g

200g

200g

# Snacks

A quick on the go snack, marinated with extra virgin olive oil. Enjoy our juicy, healthy tasty snacks! Perfect for short launch breaks.











## Snacks

|            | PACKAGE               | DRAINED<br>WEIGHT<br>(whole) | DRAINED<br>WEIGHT<br>(pitted) | GROSS<br>WEIGHT<br>(whole) | GROSS<br>WEIGHT<br>(pitted) | PALLET<br>DIMENSIONS | UNITS /<br>TRAY | TRAYS /<br>LAYER | LAYER /<br>PALLET | CARTONS /<br>PALLET | PALLET<br>HEIGHT<br>(cm) | PALLET<br>WEIGHT<br>(kg) |
|------------|-----------------------|------------------------------|-------------------------------|----------------------------|-----------------------------|----------------------|-----------------|------------------|-------------------|---------------------|--------------------------|--------------------------|
| bags       | 30g<br>Pillowbag      | 30g                          | 30g                           | 35g                        | 35g                         | 0.80X1.20m           | 15              | 25               | 10                | 250                 | 130                      | 170                      |
| Pillowbags | 60g<br>Pillowbag      | 60g                          | 60g                           | 65g                        | 30g                         | 0.80X1.20m           | 15              | 25               | 10                | 250                 | 170                      | 310                      |
| Doypacks   | 150 - 200g<br>Doypack | 200g                         | 150g                          | 210g                       | 160g                        | 0.80X1.20m           | 8               | 22               | 9                 | 198                 | 181                      | 380                      |

#### **Delphi 30g Pillowbag**

- Green pitted olives
- Kalamata pitted olives
- Mix pitted olives (green & Kalamata)



#### **Delphi 60g Pillowbag**

- Green pitted olives
- Kalamata pitted olives
- Mix pitted olives (green & Kalamata)

#### Delphi 150 - 200g Doypack

- Green pitted olives
- Kalamata whole olives
- Mix whole olives (green & Kalamata)

- Natural Snack
- GMO Free
- Rich in **Antioxidants**
- No Preservatives
- Vegan





# INTERCOMM BRAND







## Foodservice

All our delicious, hand picked olives, in all sizes and different stuffings, can be packed in bulk packages of either plastic drums (1.5lt, 2lt, 3.3lt, 5lt, 8lt, 20lt, 80lt, 220lt), or tins (8lt, 20lt, A10, A12), in order to serve the needs of wholesalers and repackers.







# INTERCOMM BRAND



# Foodservice

|         | PACKAGE                        | DRAINED<br>WEIGHT             | NET<br>WEIGHT | GROSS<br>WEIGHT | PALLET<br>DIMENSIONS | UNITS /<br>TRAY | TRAYS /<br>LAYER | LAYERS /<br>PALLET | TRAYS /<br>Pallet | PALLET<br>HEIGHT<br>(cm) | PALLET<br>WEIGHT<br>(kg) |
|---------|--------------------------------|-------------------------------|---------------|-----------------|----------------------|-----------------|------------------|--------------------|-------------------|--------------------------|--------------------------|
|         | 1.5lt<br>Plastic Pot           | 900g <b>•</b> 800g <b>•</b>   | 1.6kg         | 1.8kg           | 0.80x1.20m           | 6               | 9                | 8                  | 72                | 185                      | 790                      |
|         |                                | 900g • 800g •                 | 1.6kg         | 1.8kg           | 1.00x1.20m           | 6               | 13               | 8                  | 104               | 185                      | 1130                     |
|         | 2lt Plastic Pot<br>Pasteurized | 1.2kg • 1kg •                 | 2kg           | 2.3kg           | 1.00x1.20m           | 6               | 13               | 5                  | 65                | 130                      | 940                      |
|         | 3It<br>Plastic Pot             | 2kg • 1.8kg •                 | 3.3kg         | 3.6kg           | 0.80x1.20m           | 6               | 5                | 6                  | 30                | 180                      | 680                      |
|         | 3.3lt                          | 2kg ••                        | 3.3kg         | 3.5kg           | 0.80x1.20m           | 6               | 7                | 7                  | 49                | 194                      | 1100                     |
|         | Plastic Pot                    | 2kg                           | 3.3kg         | 3.5kg           | 0.80x1.20m           | 6               | 5                | 6                  | 30                | 170                      | 680                      |
|         | 5lt<br>Plastic Pot             | 3kg • 2.6kg •                 | 4.7kg         | 5kg             | 0.80x1.20m           | 4               | 6                | 5                  | 30                | 155                      | 630                      |
| ns      | 8lt<br>Plastic Pot             | 5kg •<br>4kg •                | 8kg           | 8.4kg           | 0.80x1.20m           | 2               | 15               | 4                  | 60                | 155                      | 1040                     |
| Drums   |                                | 5kg • 4kg •                   | 8kg           | 8kg             | 1.00x1.20m           | 2               | 11               | 4                  | 44                | 140                      | 770                      |
|         | 20lt<br>Plastic Pot            | 13kg ●<br>10kg <b>●</b>       | 19kg          | 20.5kg          | 0.80x1.20m           |                 | 16               | 3                  | 48                | 144                      | 1030                     |
| Pots or |                                | 13kg <b>●</b> 10kg <b>● ○</b> | 19kg          | 20.5kg          | 1.00x1.20m           |                 | 13               | 3                  | 39                | 144                      | 840                      |
| $\Box$  | 80lt<br>Plastic Drum           | 50kg • •                      | 80kg          |                 |                      |                 |                  |                    | 8                 | 88                       | 730                      |
| astic   |                                | 50kg ● <b>○</b>               | 80kg          | 85kg            | 1.00x1.20m           |                 |                  |                    | 6                 | 88                       | 550                      |
|         | 220lt<br>Plastic Drum          | 150kg • • • 130kg • •         | 230kg         | 235kg           | 1.00x1.20m           |                 |                  |                    | 4                 | 115                      | 960                      |
|         | 8lt Tin                        | 5000g • 4000g •               | 8.5kg         | 9.1kg           | 0.80x1.20m           | 2               | 10               | 5                  | 50                | 150                      | 930                      |
|         | OIL IIII                       | 5000g • 4000g •               | 8.5kg         | 9.1kg           | 1.00x1.20m           | 2               | 15               | 4                  | 60                | 120                      | 1100                     |
|         | 20lt Tin                       | 13kg • 10kg • •               | 19kg          | 20.5kg          | 0.80x1.20m           |                 | 15               | 3                  | 45                | 150                      | 945                      |
|         | 2011 1111                      | 13kg ●<br>10kg ● <b>⊙</b>     | 19kg          | 20.5kg          | 1.00x1.20m           |                 | 20               | 3                  | 60                | 120                      | 1250                     |
|         | A 10 Tin Con                   | 1750g • 1560g • •             | 3100g         | 3400g           | 0.80x1.20m           | 3               | 11               | 8                  | 88                | 160                      | 920                      |
|         | A 10 Tin Can                   | 1750g ●<br>1560g ● <b>⊙</b>   | 3100g         | 3400g           | 1.00x1.20m           | 3               | 14               | 7                  | 98                | 140                      | 1020                     |
|         | A 12 Ti- C                     | 2500g • 2000g • ©             | 4250g         | 4650g           | 0.80x1.20m           | 3               | 11               | 5                  | 55                | 140                      | 790                      |
| Tins    | A 12 Tin Can                   | 2500g                         | 4250g         | 45g             | 1.00x1.20m           | 3               | 14               | 5                  | 70                | 140                      | 1000                     |

whole pitted stuffed















425ml

850ml









# Black olives (oxidised in brine)

Confit olives are hyginecally processed into large oxidation tanks, under the continuous monitoring of our Quality Department, until their final stage of sterilisation. Through this process, our confit olives gain their characterisitic black colour and their sweet taste.









DALLET

# Black olives (oxidised in brine)

| PACKAGI          | DRAINED WEIGHT              | NET<br>WEIGHT           | GROSS<br>WEIGHT | PALLET<br>DIMENSIONS | UNITS /<br>TRAY | TRAYS /<br>LAYER | LAYERS /<br>PALLET | TRAYS /<br>PALLET | PALLET<br>HEIGHT<br>(cm) | PALLET<br>WEIGHT<br>(kg) |
|------------------|-----------------------------|-------------------------|-----------------|----------------------|-----------------|------------------|--------------------|-------------------|--------------------------|--------------------------|
| 425ml            | 220g • 170g •               | 400g                    | 470g            | 0.80X1.20m           | 12              | 12               | 12                 | 144               | 151                      | 830                      |
| 425ml<br>Tin Can | 220g • 170g •               | 400g 470g 1.00X1.20m 12 | 15              | 12                   | 180             | 151              | 1030               |                   |                          |                          |
| 850ml            | 465g <b>•</b> 382g <b>•</b> | 820g                    | 940g            | 0.80X1.20m           | 12              | 6                | 10                 | 60                | 136                      | 705                      |
| Tin Can          | 465g • 380g •               | 820g                    | 940g            | 1.00X1.20m           | 12              | 10               | 9                  | 90                | 125                      | 1050                     |
| A 10 Tin         | 1750g • 1560g •             | 3100g                   | 3400g           | 0.80X1.20m           | 3               | 11               | 7                  | 77                | 160                      | 830                      |
| A 10 IIII        | 1750g • 1560g •             | 3100g                   | 3400g           | 1.00X1.20m           | 3               | 14               | 7                  | 98                | 140                      | 1020                     |
| A 12 Tin         | 2500g • 2000g •             | 4250g                   | 4650g           | 0.80X1.20m           | 3               | 11               | 5                  | 55                | 140                      | 790                      |
| A 12 1111        | 2500g • 2000g •             | 4250g                   | 4650g           | 1.00X1.20m           | 3               | 14               | 5                  | 70                | 140                      | 1000                     |
| 8lt Tin          | 5000g • 4000g •             | 8000g                   | 8700g           | 0.80X1.20m           | 2               | 10               | 5                  | 50                | 150                      | 900                      |
| SU               | 5000g • 4000g •             | 8000g                   | 8700g           | 1.00X1.20m           | 2               | 15               | 4                  | 60                | 120                      | 1070                     |





